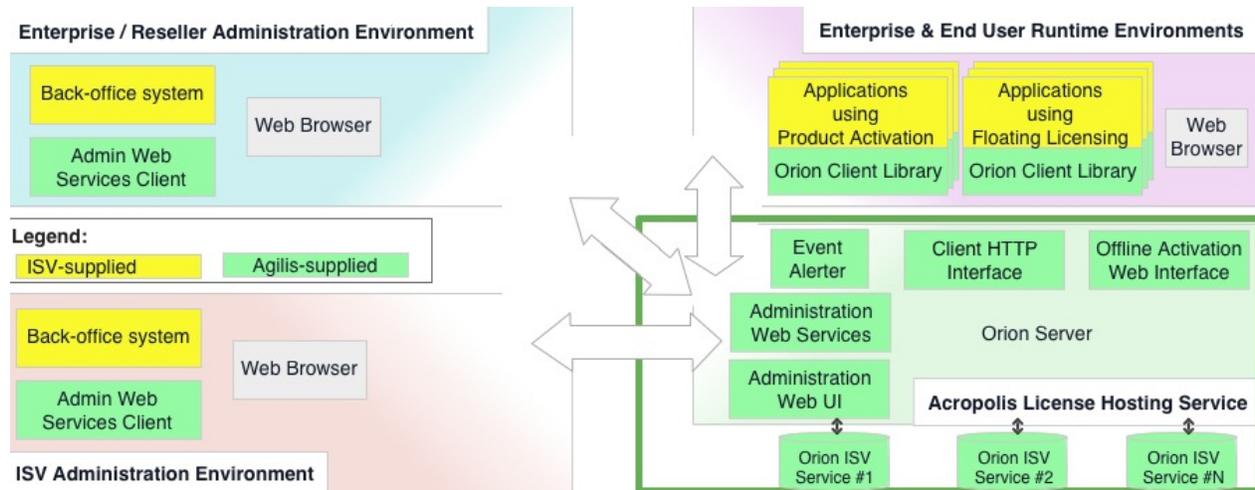




# ACROPOLIS HOSTED LICENSING SOLUTION

## WHAT ACROPOLIS IS, AND WHO IT IS FOR

The Acropolis solution is a complete licensing solution based on the Orion network licensing platform(<http://www.agilis-sw.com/software-licensing-service/orion-software-licenses-management>) that includes hosting of the license server over the Internet. Acropolis supports Orion's full range of capabilities including product activation and Internet-based floating licensing capabilities on both connected and disconnected systems, with the difference that the vendor is not required to directly host and / or redistribute the Orion server.



**Acropolis Architecture**

## VALUE PROPOSITION

The primary business problems being solved by Acropolis, over and above Orion's value proposition, are:

- ▶ **Eliminate downtime risk:** Agilis assumes the responsibility for ensuring license server uptime.
- ▶ **Control operations cost:** rein in the cost of license server operations to the vendors
- ▶ **Eliminate infrastructure cost:** eliminate the cost of purchasing, setting up and operating the associated hardware, operating system and license server infrastructure

The cost of subscribing to the Acropolis solution relative to an Orion OEM license is the incremental cost for the hosting services, and is a fraction of the cost of owning and operating an equivalent infrastructure. The difference is magnified when the infrastructure needs to otherwise be constructed or purchased.



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## DESCRIPTION

In addition to hosting all the necessary hardware, operating system and license server at a Tier 1 data center, an Acropolis subscription includes services for managing license server uptime, setting up and managing license databases and services, and maintaining the vendor's license with Agilis.

Data is owned by the vendor, who may selectively export and download it at any time. Vendors also have the option of migrating their database in order to subsequently host their service themselves.

## KEY BENEFITS FOR VENDORS

- ▶ Near-zero infrastructure and operational costs
- ▶ Reduced learning curve
- ▶ Reduced risk of downtime
- ▶ Reduced integration cost and time
- ▶ Up-to-date Orion server version availability

## PRICING

Acropolis pricing has two components: the Orion OEM license component for which pricing is based on protected revenues, and the license hosting component, for which pricing is based on the selected hosting service tier. The following hosting service tiers are offered:

- ▶ **Core hosting services**  
Multi-tenant, medium capacity, suitable for tens of thousands of licenses.
- ▶ **Premium hosting services**  
Multi-tenant, high capacity, suitable for reseller models and hundreds of thousands of licenses.
- ▶ **Dedicated hosting services**  
Single-tenant, suitable for vendors requiring failover configurations, Orion server plug-ins, hosting of branded user interfaces.

## FURTHER INFORMATION

For further information on Acropolis and Orion, please visit our web site at <http://www.agilis-sw.com>. For a price quote, you may fill in the online form at (<http://www.agilis-sw.com/trials-pricing/acropolis-trial-and-pricing/>) or email us at [sales@agilis-sw.com](mailto:sales@agilis-sw.com).